

Message Text

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TO AMEMBASSY TEL AVIV

UNCLAS STATE 240620

E.O. 11652: N/A

TAGS: BDIS, IS, US

SUBJECT: BUSINESS DISPUTES WITH ISRAELI MINISTRY OF
COMMUNICATIONS

1. JOHN W. BALLARD (PRESIDENT) OF TECHNOLOGY FOR COMMUNICATIONS INTERNATIONAL (TCI) HAS ASKED DEPT TO OBTAIN EMBASSY'S ASSISTANCE IN REGARD TO DISPUTE WHICH HAS ARISEN OUT OF TCI CONTRACT WITH GOI MINISTRY OF COMMUNICATIONS TO DESIGN, MANUFACTURE AND INSTALL HIGH FREQUENCY ANTENNA SYSTEM AT YAVNEH FOR BROADCAST FROM ISRAEL TO USSR. BALLARD PLANS TO TRAVEL TO ISRAEL (ARRIVING NOV 4) TO BEGIN NEGOTIATIONS NOV 6 WITH YEHOASHUA BURLA, MINISTRY OF COMMUNICATIONS LEGAL ADVISOR. BALLARD TOLD DEPTOFF THAT BURLA SET UP COMMITTEE TO INVESTIGATE TCI'S CLAIM FOR ADDITIONAL COSTS DUE TO CERTAIN GOI ACTIONS AND OMISSIONS REGARDING THE PROJECT, BUT BURLA REQUIRES COMPLETION OF PROJECT BEFORE ANY SERIOUS CONSIDERATION OF SATISFYING TCI'S CLAIM. BALLARD WANTS TO AVOID UNNECESSARY LITIGATION AND PLANS CALL ON EMBASSY COMMERCIAL ATTACHE TO EXPLAIN DISPUTE AND REQUEST EMBASSY'S ASSISTANCE. DEPT HAS POUCHED LENGTHY DOCUMENTATION OF TCI'S CLAIM TO EMBASSY BUT THIS MIGHT NOT ARRIVE BEFORE BALLARD'S VISIT. SENATOR
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CRANSTON'S OFFICE IS INTERESTED IN THIS CASE.

2. DEPT HAS ALSO POUCHED ENTIRE DOCUMENTATION REGARDING
GUNTHER ASSOCIATES INC DISPUTE WITH MINISTRY OF COMMUNICA-

TIONS. REQUEST EMBASSY MAKE ADDITIONAL APPROACH TO GOI
ON THIS MATTER. GOI'S REPLY TO EMBASSY'S INQUIRY SENT
DEPT SEP 27 DOES NOT APPEAR SATISFACTORY IN LIGHT OF ALL
DOCUMENTS CONTAINED IN THIS FILE. INGERSOLL

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